

wherein R<sup>1</sup> is alkyl amine alkylene or alkyl amido alkylene; R<sup>2</sup> and R<sup>3</sup> are each alkyl. hydroxy alkyl, polyalkoxy with the degree of polymerization ranging from 2 to 30, hydroxyl alkyl sulfonate, alkyl sulfonate or alkylarylsulfonate; R<sup>4</sup> is hydrocarbon, saturated or unsaturated; wherein any two of R<sup>2</sup>, R<sup>3</sup> and R<sup>4</sup>, together with the nitrogen atom to which they are attached, form a heterocyclic ring; and X is selected from the group consisting of halides; oxo ions of phosphorous, sulfur or chloride; and organic anions; and, optionally

- at least one counterion selected from the group consisting of b) inorganic salts, organic salts, organic acids, alcohols, and mixtures thereof.
- 5. (amended) The aqueous based fluid of claim 1 wherein said counterion is an aromatic sulfonate.

## **REMARKS**

Claim 1 has been amended to specify that (b) is a "counterion", thus making it clear what the term counterion is referring to in the dependent claims.

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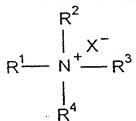
Respectfully submitted

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Docket No. PER-0020-WO I:\HOME\NORMA\_CO\PCT-Correct Inventors-Preliminary Amend.wpd

## **VERSION WITH MARKINGS TO SHOW CHANGES MADE**

- 1. (amended) An aqueous based fluid in oil field applications comprising:
- a) at least one cationic surfactant having the following general structure:



wherein R<sup>1</sup> is alkyl amine alkylene or alkyl amido alkylene; R<sup>2</sup> and R<sup>3</sup> are each alkyl, hydroxy alkyl, polyalkoxy with the degree of polymerization ranging from 2 to 30, hydroxyl alkyl sulfonate, alkyl sulfonate or alkylarylsulfonate; R<sup>4</sup> is hydrocarbon, saturated or unsaturated; wherein any two of R<sup>2</sup>, R<sup>3</sup> and R<sup>4</sup>, together with the nitrogen atom to which they are attached, form a heterocyclic ring; and X is selected from the group consisting of halides; oxo ions of phosphorous, sulfur or chloride; and organic anions; and, optionally

- b) at least [additive] <u>counterion</u> selected from the group consisting of inorganic salts, organic salts, organic acids, alcohols, and mixtures thereof.
- 5. (amended) The aqueous based fluid of claim 1 wherein [X] said counterion is an aromatic sulfonate.